

December 15, 2008

To whom it may concern:

We have done business with Bill Smith Electric since 2007. During this time, they have provided Lord & Son Construction, Inc. with excellent service in the areas of cost estimating, project management and quality control. Their proposals are always thorough and complete. Also, their electrical work was a major factor in the successful construction of an addition to Bluewater Bay Elementary School, guaranteeing our completion of the project on time and in accordance with the specifications.

I confidently recommend Bill Smith Electric as a reliable contractor. They are truly experts in their field.

Respectfully,

Lord & Son Construction, Inc.

Michael O'Grady

Project Manager

CC: File - GC

